DNA Behavior®

DNA Behavior
Summary Insights
Culture Guide

DNA Behavior Summary Insights Culture Guide

Purpose

This guide empowers leaders to operationalize DNA Behavior technology to build a thriving, people-centric culture. By leveraging behavioral insights, leaders foster trust, engagement, and collaboration—unlocking exponential growth.

Why Use DNA Behavior?

- √ Knowing Me, Knowing You— Open sharing of DNA profiles builds psychological safety and trust.
- ✓ <u>Data-Driven Culture Building</u> Move beyond intuition to measurable behavioral insights.
- ✓ Gene AI Integration Personalized coaching, hiring, and communication strategies at scale.
- ✓ Proven Impact Boosts employee and client engagement, leadership alignment, and business performance.

Quick Start Checklist for Leaders

1. Align Leadership

- CEO + Executive Team: Complete DNA Full Scan
- Run a <u>Comparison Report</u> and Use <u>Gene AI</u> to learn the best way for two people to interact using
- Use DNA Team Report and Use Gene AI to leverage the team strengths and struggles

2. Map Your Culture

- Use DNA Digital Scan for all employees/clients
- Generate Team Report to uncover strengths and gaps

3. Optimize Key Functions

- Sales: Match advisors to clients using DNA insights
- Marketing: Hyper-personalize lead engagement
- Events: Digital Scan all attendees for tailored experiences
- Leadership: Use Gene AI for coaching and decision-making support

DNA BEHAVIOR

3372 Peachtree Rd. Suite 115, Atlanta, GA 30326

O: 1-866-791-8992 | E: dnacare@dnabehavior.com

www.dnabehavior.com

5. Measure and Grow

- Track sustainability in engagement, retention, and productivity
- Continuously refine your approach

"This Summary Insights Culture Guide is designed to serve as a resource guide for Administrators, Culture Leaders, Organizational Leaders, and Coaches using the DNA Web App. For any questions or support inquiries, please contact us at dnacare@dnabehavior.com."

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